## AUDUBON SOCIETY OF PORTLAND, OREGON

Audited Financial Statements

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For the Year Ended June 30, 2012



#### INDEPENDENT AUDITOR'S REPORT

Jake Jacobs, CPA

Susan J. Marks, CPA

Mark A. Clift, CPA

Karin S. Wandtke, CPA

Sang Ahn, CPA

Jill Oswald Principal

Dennis C. Johnson, CPA of counsel

James R. McDonald, CPA of counsel

The Board of Directors Audubon Society of Portland, Oregon Portland, Oregon

We have audited the accompanying statement of financial position of Audubon Society of Portland, Oregon (a nonprofit corporation) as of June 30, 2012, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Organization's 2011 financial statements and, in our report dated October 13, 2011, we, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of the internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Audubon Society of Portland, Oregon as of June 30, 2012, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

October 26, 2012

Strength in Numbers

McDonald Jacobs, P.C.

# AUDUBON SOCIETY OF PORTLAND, OREGON STATEMENT OF FINANCIAL POSITION

### June 30, 2012 (With comparative totals for 2011)

2012 2011 **ASSETS** 882,245 \$ 734,609 Cash and cash equivalents Accounts receivable 181,908 93,686 152,257 Inventory 155,516 Prepaid expenses 47,932 38,045 Investments 1,827,597 1,229,264 Property and equipment, net 1,361,864 1,390,407 Conservation property 2,003,110 2,003,110 \$ 6,460,172 \$ 5,641,378 TOTAL ASSETS LIABILITIES AND NET ASSETS Liabilities: Accounts payable 91,819 \$ 97,095 Accrued expenses 104,404 85,672 Deferred revenue 368,080 312,647 Note payable 45,046 47,946 Total liabilities 609,349 543,360 Net assets: Unrestricted: Available for operations 393,777 450,588 Board designated 967,709 396,452 Conservation property and net property and equipment 1,799,771 1,825,414 2,615,643 Total unrestricted 3,218,068 Temporarily restricted 1,803,244 1,653,250

829,511

5,850,823

\$ 6,460,172

829,125

5,098,018

\$ 5,641,378

Permanently restricted

TOTAL LIABILITIES AND NET ASSETS

Total net assets

### AUDUBON SOCIETY OF PORTLAND, OREGON STATEMENT OF ACTIVITIES

For the year ended June 30, 2012 (With comparative totals for 2011)

		Temporari	ly Pe	rmanently		2011
	Unrestricted		_	Restricted	Total	Total
Support and revenue:						
Contributions and grants	\$ 1,502,596	\$ 279,22	6 \$	18,535	\$ 1,800,357	\$ 905,449
Donated assets, materials and services	367,320	_		_	367,320	122,789
Memberships	201,649	_		_	201,649	177,361
Program service revenue	722,343	-		-	722,343	784,352
Special events revenue, net of direct costs						
of \$7,230 for 2012 and \$28,421 for 2011	158,319	-		-	158,319	122,388
Sales, net of cost of goods sold of						
\$463,083 for 2012 and \$444,374 for 2011	197,233	_		_	197,233	215,951
Investment income	14,725	20,86	2	-	35,587	41,304
Net realized/unrealized investment gain (loss)	(15,457)	(10	3)	-	(15,560)	62,540
Change in perpetual trust	-	-		(18,149)	(18,149)	74,737
Rental income	19,325	-		-	19,325	15,998
Other income	2,848	_		-	2,848	189
Net assets released from restrictions:						
Satisfaction of purpose restrictions	124,991	(124,99	1)	-	-	-
Satisfaction of time restrictions	25,000	(25,00	0)	-	-	-
Total support and revenue	3,320,892	149,99	4	386	3,471,272	2,523,058
Expenses:						
Program services:						
Conservation	919,038	-		-	919,038	602,562
Education	813,906	-		-	813,906	877,680
Nature Store	160,906	-		-	160,906	161,860
Membership and publications	177,284	-		-	177,284	173,942
Sanctuary	170,439	_			170,439	157,951
Total program services	2,241,573	-		-	2,241,573	1,973,995
Management and general	300,931	-		-	300,931	236,996
Fundraising	175,963	-		-	175,963	170,384
Total expenses	2,718,467			-	2,718,467	2,381,375
Change in net assets	602,425	149,99	4	386	752,805	141,683
Net assets:						
Beginning of year	2,615,643	1,653,25	0 _	829,125	5,098,018	4,956,335
End of year	\$ 3,218,068	\$ 1,803,24	<u>4</u> <u>\$</u>	829,511	\$ 5,850,823	\$ 5,098,018

### AUDUBON SOCIETY OF PORTLAND, OREGON STATEMENT OF FUNCTIONAL EXPENSES

For the year ended June 30, 2012 (With comparative totals for 2011)

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П	Program	Services
J	LIUEIUIII	OCI VICCO

						Prograi	11 5	ervices												
							Me	mbership					Ma	nagement						
						Nature		and				Total		and				2012		2011
	Cor	nservation	Е	ducation		Store	Pul	blications	Sa	anctuary		Program	(	General	Fu	ndraising		Total		Total
Salaries	\$	287,244	\$	281,567	\$	78,153	\$	61,827	\$	91,282	\$	800,073	\$	154,420	\$	49,431	\$	1,003,924	\$	930,821
Payroll taxes		27,705		25,802		7,067		6,119		7,772		74,465		13,077		4,570		92,112		77,830
Employee benefits		49,972		38,605		15,366		11,350		20,728		136,021		17,168		(145)		153,044		120,678
Contract services		52,904		18,087		-		9,300		10,140		90,431		73,371		40,526		204,328		206,013
Telephone		1,004		2,488		64		24		1,057		4,637		3,974		29		8,640		7,608
Postage		1,208		729		622		20,038		49		22,646		422		7,723		30,791		31,664
Printing		1,557		690		201		14,884		67		17,399		253		14,004		31,656		33,275
Utilities		-		-		-		-		27,689		27,689		-		-		27,689		25,068
Building maintenance		-		-		-		-		22,522		22,522		90		-		22,612		22,491
Facility rental		-		205,671		-		-		-		205,671		4,400		11,631		221,702		306,056
Equipment maintenance		1,678		-		1,395		6,837		1,867		11,777		7,216		198		19,191		23,420
Vehicle expenses		1,282		68,285		-		-		-		69,567		116		2,140		71,823		70,602
Travel		8,361		5,330		489		-		612		14,792		2,695		4,067		21,554		25,892
Conferences, meetings and																				
training		810		1,486		85		-		-		2,381		620		35		3,036		5,781
Supplies		31,054		90,716		5,651		1,212		5,264		133,897		23,606		13,552		171,055		175,908
Program expenses		59,343		1,119		335		375		6,405		67,577		23,183		9,245		100,005		38,077
Advertising		5,438		15,820		6,927		-		-		28,185		375		6,112		34,672		24,973
Insurance		-		3,330		-		-		-		3,330		26,379		-		29,709		28,607
Professional fees		313,890		-		-		-		13,230		327,120		15,699		4,950		347,769		114,926
Bank fees		-		1,098		25,012		1,652		-		27,762		6,303		24		34,089		36,840
D														(0.000				(0.020		(0.202
Depreciation		-		-		-		-		2.250		2.250		68,030		- 47		68,030		60,383
Interest expense		200		- 171		-		4 1 4 5		2,350		2,350		-		47		2,397		2,488
Miscellaneous		200		171		686		4,145		1,413		6,615		6,464		80		13,159		6,696
Website and internet		296		- - 012		70		- 20 F21		(42,000)		366		5,114		-		5,480		5,278
Administration allocation		75,092	_	52,912	_	18,783		39,521		(42,008)	_	144,300	_	(152,044)	_	7,744	_		_	
	ф	010.000	ф	010 004	ф	160.006	Ф	155.001	ф	150 100	ф	0.044.550	Ф	200.024	ф	155.073	ф	2.710.467	Ф	2 201 275
Total expenses	\$	919,038	\$	813,906	\$	160,906	\$	177,284	\$	170,439	\$	2,241,573	\$	300,931	\$	175,963	\$	2,718,467	\$	2,381,375

# AUDUBON SOCIETY OF PORTLAND, OREGON STATEMENT OF CASH FLOWS

For the year ended June 30, 2012 (With comparative totals for 2011)

Cash flows from operating activities:         Change in net assets       \$ 752,805       \$ 141,683         Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:       68,030       60,383         Net realized/unrealized (gain) loss on investments       15,560       (62,540)         Change in perpetual trust       18,149       (74,737)         Contributions restricted for endowment       (18,535)       (47,908)         Donated vehicle       (27,655)       -         Forgiveness of note payable principal       -       (20,000)         (Increase) decrease in:       (88,222)       (38,359)         Accounts receivable       (88,222)       (38,359)         Inventory       (3,259)       (18,599)         Prepaid expenses       (9,887)       17,168         Increase (decrease) in:       3,259       17,168         Accounts payable and accrued expenses       13,456       7,381         Deferred revenue       55,433       (51,125)         Net cash provided by (used in) operating activities       775,875       (86,653)         Cash flows from investing activities:       200,3908       (395,666)         Proceeds from investments       (903,908)       (395,666)         Proceeds fro
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:  Depreciation 68,030 60,383  Net realized/unrealized (gain) loss on investments 15,560 (62,540)  Change in perpetual trust 18,149 (74,737)  Contributions restricted for endowment (18,535) (47,908)  Donated vehicle (27,655) -  Forgiveness of note payable principal - (20,000)  (Increase) decrease in:  Accounts receivable (88,222) (38,359)  Inventory (3,259) (18,599)  Prepaid expenses (9,887) 17,168  Increase (decrease) in:  Accounts payable and accrued expenses 13,456 7,381  Deferred revenue 55,433 (51,125)  Net cash provided by (used in) operating activities 775,875 (86,653)   Cash flows from investing activities:  Purchase of property and equipment (11,832) (152,296)  Purchase of investments (903,908) (395,666)  Proceeds from investments (903,908) (395,666)  Proceeds from investments (271,866 217,795)  Net cash used in investing activities:  Cash flows from financing activities:  Contributions restricted for endowment 18,535 47,908  Principal payments on note payable (2,900) (2,900)
cash provided by (used in) operating activities:       68,030       60,383         Net realized/unrealized (gain) loss on investments       15,560       (62,540)         Change in perpetual trust       18,149       (74,737)         Contributions restricted for endowment       (18,535)       (47,908)         Donated vehicle       (27,655)       -         Forgiveness of note payable principal       -       (20,000)         (Increase) decrease in:       -       (20,000)         Accounts receivable       (88,222)       (38,359)         Inventory       (3,259)       (18,599)         Prepaid expenses       (9,887)       17,168         Increase (decrease) in:       -       -         Accounts payable and accrued expenses       13,456       7,381         Deferred revenue       55,433       (51,125)         Net cash provided by (used in) operating activities       775,875       (86,653)         Cash flows from investing activities:       -       (11,832)       (152,296)         Purchase of investments       (903,908)       (395,666)         Proceeds from investments       (903,908)       (395,666)         Proceeds from financing activities:       (643,874)       (330,167)         Cash flows from financing
cash provided by (used in) operating activities:       68,030       60,383         Net realized/unrealized (gain) loss on investments       15,560       (62,540)         Change in perpetual trust       18,149       (74,737)         Contributions restricted for endowment       (18,535)       (47,908)         Donated vehicle       (27,655)       -         Forgiveness of note payable principal       -       (20,000)         (Increase) decrease in:       -       (20,000)         Accounts receivable       (88,222)       (38,359)         Inventory       (3,259)       (18,599)         Prepaid expenses       (9,887)       17,168         Increase (decrease) in:       -       -         Accounts payable and accrued expenses       13,456       7,381         Deferred revenue       55,433       (51,125)         Net cash provided by (used in) operating activities       775,875       (86,653)         Cash flows from investing activities:       -       (11,832)       (152,296)         Purchase of investments       (903,908)       (395,666)         Proceeds from investments       (903,908)       (395,666)         Proceeds from financing activities:       (643,874)       (330,167)         Cash flows from financing
Net realized/unrealized (gain) loss on investments         15,560         (62,540)           Change in perpetual trust         18,149         (74,737)           Contributions restricted for endowment         (18,535)         (47,908)           Donated vehicle         (27,655)         -           Forgiveness of note payable principal         -         (20,000)           (Increase) decrease in:         -         (20,000)           Accounts receivable         (88,222)         (38,359)           Inventory         (3,259)         (18,599)           Prepaid expenses         (9,887)         17,168           Increase (decrease) in:         -         -           Accounts payable and accrued expenses         13,456         7,381           Deferred revenue         55,433         (51,125)           Net cash provided by (used in) operating activities         775,875         (86,653)           Cash flows from investing activities:         (903,908)         (395,666)           Proceeds from investments         (903,908)         (395,666)           Proceeds from financing activities:         (643,874)         (330,167)           Cash flows from financing activities:         (2,900)         (2,900)           Capono         (2,900)         (2,900)
Net realized/unrealized (gain) loss on investments         15,560         (62,540)           Change in perpetual trust         18,149         (74,737)           Contributions restricted for endowment         (18,535)         (47,908)           Donated vehicle         (27,655)         -           Forgiveness of note payable principal         -         (20,000)           (Increase) decrease in:         -         (20,000)           Accounts receivable         (88,222)         (38,359)           Inventory         (3,259)         (18,599)           Prepaid expenses         (9,887)         17,168           Increase (decrease) in:         -         -           Accounts payable and accrued expenses         13,456         7,381           Deferred revenue         55,433         (51,125)           Net cash provided by (used in) operating activities         775,875         (86,653)           Cash flows from investing activities:         (903,908)         (395,666)           Proceeds from investments         (903,908)         (395,666)           Proceeds from financing activities:         (643,874)         (330,167)           Cash flows from financing activities:         (2,900)         (2,900)           Capono         (2,900)         (2,900)
Change in perpetual trust       18,149       (74,737)         Contributions restricted for endowment       (18,535)       (47,908)         Donated vehicle       (27,655)       -         Forgiveness of note payable principal       -       (20,000)         (Increase) decrease in:       -       (20,000)         Accounts receivable       (88,222)       (38,359)         Inventory       (3,259)       (18,599)         Prepaid expenses       (9,887)       17,168         Increase (decrease) in:       -       -         Accounts payable and accrued expenses       13,456       7,381         Deferred revenue       55,433       (51,125)         Net cash provided by (used in) operating activities       775,875       (86,653)         Cash flows from investing activities:         Purchase of investments       (903,908)       (395,666)         Proceeds from investments       (971,866)       217,795         Net cash used in investing activities:       (643,874)       (330,167)         Cash flows from financing activities:       (643,874)       (330,167)         Cash flows from financing activities:       (2,900)       (2,900)
Contributions restricted for endowment Donated vehicle Forgiveness of note payable principal (Increase) decrease in: Accounts receivable Inventory Prepaid expenses Increase (decrease) in: Accounts payable and accrued expenses Deferred revenue Sold flows from investing activities: Purchase of property and equipment Proceeds from investments Proceeds from investing activities  Cash flows from financing activities: Contributions restricted for endowment Principal payments on note payable  (18,535) (27,655) (20,000) (20,000) (18,595) (38,359) (18,599) (18,599) (18,599) (18,599) (19,887) (17,168) (19,887) (17,168) (17,168) (17,168) (17,168) (18,599) (18,59) (18,599) (18,599) (18,599) (18,599) (18,599) (18,599) (18,599)
Donated vehicle         (27,655)         -           Forgiveness of note payable principal (Increase) decrease in:         -         (20,000)           Accounts receivable         (88,222)         (38,359)           Inventory         (3,259)         (18,599)           Prepaid expenses         (9,887)         17,168           Increase (decrease) in:         -         -           Accounts payable and accrued expenses         13,456         7,381           Deferred revenue         55,433         (51,125)           Net cash provided by (used in) operating activities         775,875         (86,653)           Cash flows from investing activities:         (11,832)         (152,296)           Purchase of investments         (903,908)         (395,666)           Proceeds from investments         271,866         217,795           Net cash used in investing activities:         (643,874)         (330,167)           Cash flows from financing activities:         Contributions restricted for endowment         18,535         47,908           Principal payments on note payable         (2,900)         (2,900)
Forgiveness of note payable principal (20,000) (Increase) decrease in:  Accounts receivable (88,222) (38,359) Inventory (3,259) (18,599) Prepaid expenses (9,887) 17,168 Increase (decrease) in: Accounts payable and accrued expenses 13,456 7,381 Deferred revenue 55,433 (51,125) Net cash provided by (used in) operating activities 775,875 (86,653)  Cash flows from investing activities: Purchase of property and equipment (11,832) (152,296) Purchase of investments (903,908) (395,666) Proceeds from investments (903,908) (395,666) Proceeds from investments (643,874) (330,167)  Cash flows from financing activities: Contributions restricted for endowment 18,535 47,908 Principal payments on note payable (2,900) (2,900)
(Increase) decrease in:       (88,222)       (38,359)         Accounts receivable       (88,222)       (38,359)         Inventory       (3,259)       (18,599)         Prepaid expenses       (9,887)       17,168         Increase (decrease) in:
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Inventory
Prepaid expenses (9,887) 17,168 Increase (decrease) in: Accounts payable and accrued expenses 13,456 7,381 Deferred revenue 55,433 (51,125) Net cash provided by (used in) operating activities 775,875 (86,653)  Cash flows from investing activities: Purchase of property and equipment (11,832) (152,296) Purchase of investments (903,908) (395,666) Proceeds from investments (903,908) (395,666) Proceeds from investments (643,874) (330,167)  Cash flows from financing activities: Contributions restricted for endowment 18,535 47,908 Principal payments on note payable (2,900) (2,900)
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Proceeds from investments 271,866 217,795  Net cash used in investing activities (643,874) (330,167)  Cash flows from financing activities:  Contributions restricted for endowment 18,535 47,908  Principal payments on note payable (2,900) (2,900)
Net cash used in investing activities (643,874) (330,167)  Cash flows from financing activities:  Contributions restricted for endowment 18,535 47,908  Principal payments on note payable (2,900) (2,900)
Cash flows from financing activities:  Contributions restricted for endowment 18,535 47,908  Principal payments on note payable (2,900) (2,900)
Contributions restricted for endowment 18,535 47,908 Principal payments on note payable (2,900) (2,900)
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Principal payments on note payable (2,900) (2,900)
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10,000 40,000
Net increase (decrease) in cash and cash equivalents 147,636 (371,812)
(* ',* ')
Cash and cash equivalents - beginning of year 734,609 1,106,421
Cash and cash equivalents - end of year \$ 882,245 \$ 734,609
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Supplemental cash flow information:
Cash paid for interest \$ 2,397 \$ 2,488
Noncash financing activity:
Forgiveness of note principal - (20,000)

#### 1. THE ORGANIZATION

Audubon Society of Portland, Oregon (ASoP or the Organization) is a nonprofit organization founded in 1902. ASoP promotes the enjoyment, understanding and protection of native birds, other wildlife and their habitats with a focus on the local area and the Pacific Northwest. ASoP is affiliated with the National Audubon Society but is financially and structurally independent. ASoP's support is provided by a combination of contributions and memberships, program revenues and Nature Store sales. Support for 2012 included a bequest representing 20% of total support and revenue.

ASoP's headquarters is located on Cornell Road in Portland, Oregon. Facilities include the Nature Store, administrative offices, the Wildlife Care Center, and the Sanctuary. ASoP also owns the Marmot Cabin and Sanctuary located near Sandy, Oregon and Ten Mile Creek Sanctuary on the Oregon coast.

ASoP's programs are as follows:

Conservation: Promotes the conservation of wildlife and their habitats in Oregon and the Pacific Northwest, as well as conservation of healthy urban watersheds for wildlife and people in the Metropolitan-Portland region. Maintains and operates the Wildlife Care Center (WCC) to provide medical care and rehabilitation of injured or orphaned native birds and other native wildlife. WCC also houses federally-permitted non-releasable birds for educational purposes.

**Education**: Provides guided tours in the Sanctuary, as well as hands-on natural history programs, local, regional, national and international field trips and tours, nature center exhibits, and programs to local school and community groups.

**Nature Store**: Sells items that help promote the enjoyment, understanding and protection of the natural world.

**Membership and Publications**: Distributes a newsletter, "Warbler", and offers programs and classes to members and the general public.

**Sanctuary:** A 150-acre, free-to-the-public Nature Sanctuary is a showcase for native flora and fauna. It has over four miles of forested hiking trails available to the general public.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation

ASoP reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

- Unrestricted net assets represent net assets not subject to donor-imposed stipulations.
- Temporarily restricted net assets represent net assets subject to donorimposed stipulations that may or will be met by actions of ASoP or the passage of time.
- Permanently restricted net assets represent net assets subject to donorimposed stipulations that neither expire with the passage of time nor can be fulfilled or otherwise removed by actions of ASoP.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, ASoP considers all highly liquid investments available for current use with maturities of three months or less at the time of purchase to be cash equivalents.

#### Accounts Receivable

Accounts receivable are reported at the amount management expects to collect on balances outstanding at year-end. Based on an assessment of the credit history with those having outstanding balances and current relationships with them, management has concluded that realization losses on balances outstanding at year-end will be immaterial.

#### Inventory

Inventory consists primarily of merchandise held for sale by ASoP's Nature Store and is carried at the lower of cost or market value. Cost is determined using an average cost method.

#### Investments

Investments are carried at fair value.

#### Property and Equipment

Acquisitions of property and equipment in excess of \$1,000 are capitalized. Property and equipment purchased are recorded at cost. Donated assets are reflected as contributions at their estimated values on the date received.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

#### Depreciation

Depreciation of buildings, equipment and furniture is calculated using the straight-line method over the estimated useful lives of the assets which range from 3 to 40 years.

#### Program Service Revenue and Deferred Revenue

Program service revenue is recognized in the period the program is conducted. Funds received in advance are recorded as deferred revenue.

#### Restricted and Unrestricted Revenue and Support

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Memberships are recorded as revenue when received.

#### **Donated Assets and Services**

Donations of property, equipment, materials and other assets are recorded as support at their estimated fair value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose.

ASoP recognizes donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. During the years ended June 30, 2012 and 2011, donated assets, materials and services consisted of the following:

	2012			2011
Vehicle	\$	27,655	\$	-
Program services:  Materials and supplies  Veterinary services		34,567 39,380		36,953 40,180
Legal services - conservation	_	265,718	_	45,656
Total donated assets, materials and services	\$	367,320	\$_	122,789

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

#### Donated Assets and Services, Continued

In addition, many individuals volunteer a substantial amount of time and perform a variety of tasks that assist the Organization with programs, development and administrative duties. These volunteer services represent approximately 38,600 hours of donated time for 2012 and 36,800 hours for 2011 and are not recognized as contributions in the financial statements since the recognition criteria were not met.

#### Contributions of Long-Lived Assets

Contributions of equipment and other long-lived assets without donor-imposed stipulations concerning the use of such assets are reported as unrestricted revenues. Contributions of cash or other assets to be used to acquire equipment or other long-lived assets with such donor stipulations are reported as temporarily restricted revenue. The restrictions are considered to be released at the time of acquisition of such long-lived assets.

#### **Expense Allocation**

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities and functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Advertising

ASoP uses advertising to promote its programs among the audiences it serves. Advertising costs are expensed as incurred. During the years ended June 30, 2012 and 2011, advertising expenses approximated \$35,000 and \$25,000, respectively.

#### **Income Tax Status**

Audubon Society of Portland, Oregon is a nonprofit corporation exempt from federal and state income tax under section 501(c)(3) of the Internal Revenue Code and applicable state law. No provision for income taxes is made in the accompanying financial statements because ASoP has no activities subject to unrelated business income tax. The Organization's information returns for years ended June 30, 2008 and prior are generally no longer subject to examination by taxing authorities in its major tax jurisdictions. ASoP is not a private foundation.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

#### Subsequent Events

The Organization has evaluated all subsequent events through October 26, 2012, the date the financial statements were available to be issued.

#### Summarized Financial Information for 2011

The financial information as of June 30, 2011 and for the year then ended is presented for comparative purposes and is not intended to be a complete financial statement presentation.

#### Reclassifications and Restatement to Prior Year

Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements. In addition, the prior year financial statements were restated to include additional donated services of \$45,656. The restatement did not impact the change in net assets.

#### 3. ACCOUNTS RECEIVABLE

Accounts receivable consist of grants, bequests, pledges and other receivables and are unsecured. Management believes all accounts receivable are fully collectible; therefore, no allowance for uncollectible accounts has been recorded. Accounts receivable are as follows at June 30, 2012 and 2011:

		2012		2011
Grants and pledges receivable:			_	
Receivable within one year	\$	119,000	\$	33,500
Receivable in two years		-		15,000
Other accounts receivable		2,724		2,491
Contracts receivable	_	60,184	_	42,695
Total accounts receivable	\$	181,908	\$	93,686

#### **Conditional Grant**

Conditional grants are recognized as revenue when the conditions on which they depend are substantially met and the grant become unconditional.

The Organization received a conditional grant of \$475,000, for funding specific to select programs and projects, contingent upon the Organization receiving matching donations. The Organization will record the grant as revenue as the conditions are met.

#### 4. INVESTMENTS

Investments are carried at fair value and consist of the following at June 30, 2012 and 2011:

		2012	2011
Securities held in perpetual trust:	_		
Cash and cash equivalents	\$	24,849	\$ 20,885
Fixed income fund		73,627	120,245
Mutual funds		21,082	-
Equity securities		373,031	369,608
		492,589	510,738
Beneficial interest in assets held by OCF		387,856	423,605
Cash and cash equivalents		153,815	78,189
Certificates of deposit		-	52,058
Fixed income securities		460,596	-
Mutual funds		332,741	164,674
	_		
Total investments	\$	1,827,597	\$ 1,229,264

#### Beneficial interest in assets held by OCF

The Organization established a fund that is held by the Oregon Community Foundation (OCF), an Oregon charitable organization. The Organization's funds are pooled with other assets managed by OCF and The Organization's fund is pooled with other assets managed by OCF which are invested in a mixture of equities, fixed-income instruments, alternative investment classes, and cash, which are reflected at fair value. Under the terms of the agreement, variance power has been granted to OCF, however, the Organization is the beneficiary of the fund and the transfer is reciprocal in nature. Accordingly, OCF recognizes the fund as a liability on its statement of financial position. Also, under the terms of the agreement, OCF shall distribute not less than annually, a percentage of the fair value of the funds as determined by the board of directors of OCF. However, in no event will the percentage be less than a reasonable rate of return. OCF may make additional distributions from the funds to the Organization upon a majority vote of all of the directors of the Organization, if, in the sole judgment of the board of OCF, the requested distribution is consistent with the objectives and purposes of the Organization.

#### 5. PROPERTY AND EQUIPMENT

Property and equipment consist of the following at June 30, 2012 and 2011:

	2012			2011
Land	\$	366,673	\$	366,673
Buildings		1,772,383		1,772,383
Furniture and equipment		189,700		178,378
Library collection		14,500		14,500
	_	2,343,256		2,331,934
Less accumulated depreciation	_	981,392	_	941,527
Property and equipment, net	\$_	1,361,864	\$	1,390,407

#### 6. CONSERVATION PROPERTY

In August 2008, ASoP entered into an agreement with the National Audubon Society (NAS) to receive, conserve, and manage land on the Oregon coast, valued at \$1,520,157, as a wildlife sanctuary, known as Ten Mile Creek Sanctuary. The property is subject to a conservation easement between NAS, as grantor, and McKenzie River Trust, as grantee. Other conservation property includes the Hilltop property acquired in July 2007 for \$482,953.

#### 7. NOTE PAYABLE

Note payable represents a loan from an unrelated individual for the remodeling and rehabilitation of the caretaker's house. Interest is payable quarterly on outstanding advances at 5% per annum from May 1, 2010 through May 1, 2013 and 8% per annum thereafter, until paid. The outstanding balance is payable in quarterly installments of \$725 plus interest, until paid in full. During the year ended June 30, 2011, the note holder forgave \$20,000 of principal on the note as a contribution to the Organization. The note is unsecured and due and payable on May 1, 2028. Future maturities are as follows:

Year ending June 30, 2013	\$ 2,900
2014	2,900
2015	2,900
2016	2,900
2017	2,900
Thereafter	30,546
	\$ 45,046

#### 8. BOARD DESIGNATED NET ASSETS

Board designated net assets consist of unrestricted net assets designated by the Board as a reserve fund for the long-term benefit of ASoP. The reserve fund is intended to be permanent; however, the reserve fund may be utilized in the event of an emergency, opportunity, or unanticipated income shortfall. See Note 11 for further discussion.

#### 9. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consist of time and purpose-restricted net assets as follows:

	_	2012		2011
Famings on and aryment (Nata 11)	ф	759	\$	
Earnings on endowment (Note 11) Time restricted	\$	195,000	Ф	40,000
Various programs		87,328		93,093
Land held for conservation	_	1,520,157		1,520,157
Total temporarily restricted net assets	\$_	1,803,244	\$	1,653,250

#### 10. PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets include a permanently restricted bequest (perpetual trust) received in 2003. The assets are held in trust and administered by a bank. The donor restrictions stipulated that the annual income earned on the trust, determined by the greater of the actual earnings or 5% of the asset value, be released for the care of wild birds and for public education regarding birds. In the event the 5% distribution exceeds actual earnings, the corpus will be reduced accordingly.

In August 2009, ASoP entered into an agreement with the National Audubon Society (NAS) to receive, conserve, and manage land on the Oregon coast, valued at \$1,520,157, as a wildlife sanctuary, known as Ten Mile Creek Sanctuary. NAS also contributed \$190,000 to be held in an endowment for management and maintenance of the property (easement funding). In the event that ASoP conveys the property to a third party, the balance of the easement funding will also be transferred to such third party. An additional contribution of \$10,000 was received for the endowment but is not part of the easement funding. See Note 11 for further discussion of the endowment.

#### 10. PERMANENTLY RESTRICTED NET ASSETS, Continued

During the year ended June 30, 2010, the Organization established the sanctuary stewardship endowment fund. Contributions will be held in perpetuity, with the earnings to support stewardship of the sanctuary after the fund reaches \$250,000.

Permanently restricted net assets are summarized as follows at June 30, 2012 and 2011:

	 2012	 2011
Perpetual trust Ten Mile Creek Sanctuary endowment (Note 11) Sanctuary stewardship endowment (Note 11)	\$ 492,589 200,000 136,922	\$ 510,738 200,000 118,387
Total permanently restricted net assets	\$ 829,511	\$ 829,125

#### 11. ENDOWMENT FUNDS

Audubon Society of Portland, Oregon's endowment consists of both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by U.S. generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions or board designations.

#### Interpretation of Relevant Law

The Board of Directors of Audubon Society of Portland, Oregon has interpreted Oregon's enacted Uniform Prudent Management of Institutional Funds Act (UPMIFA or the Act) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by the Act.

#### 11. ENDOWMENT FUNDS, Continued

#### Interpretation of Relevant Law, Continued

In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Organization
- (7) The investment policies of the Organization

#### Investment Return Objectives, Risk Parameters and Strategies

The Organization has adopted an investment policy that attempts to maximize total return consistent with an acceptable level of risk. Endowment assets are invested in a well-diversified asset mix, which includes equity and debt securities, that is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to fund cash flow needs.

#### Spending Policy:

The Organization has not yet established a policy for spending for the sanctuary stewardship endowment as the funds have not reached the level required to begin funding. Spending for the Ten Mile Creek Sanctuary endowment is in accordance with the endowment agreement.

Composition of endowment net assets at June 30, 2012 and 2011 is as follows:

			Temp	porarily	Per	manently		
	Unrestricted		Res	Restricted		estricted		Total
June 30, 2012								
Donor-restricted	\$	-	\$	759	\$	336,922	\$	337,681
Board-designated		967,709						967,709
	\$	967,709	\$	759	\$	336,922	\$1	,305,390
June 30, 2011								
Donor-restricted	\$	-	\$	-	\$	318,387	\$	318,387
Board-designated		396,452						396,452
	\$	396,452	\$		\$	318,387	\$	714,839
			-					

#### 11. ENDOWMENT FUNDS, Continued

Changes in endowment net assets for the years ended June 30, 2012 and 2011 are as follows:

	Unrestricted		Temporarily Restricted		Permanently Restricted			
								Total
Balance – June 30, 2010	\$	357,613	\$	-	\$	262,441	\$	620,054
Contributions		-		-		47,908		47,908
Investment income		4,161		7,773		-		11,934
Realized/unrealized gain								
on investments		38,839		-		8,038		46,877
Appropriated for expenditure		(4,161)		(7,773)		-	_	(11,934)
Balance – June 30, 2011		396,452		-		318,387		714,839
Contributions		598,513		-		18,535		617,048
Investment income		8,897		862		-		9,759
Realized/unrealized gain (loss)								
on investments		(17,957)		(103)		-		(18,060)
Appropriated for expenditure		(18,196)						(18,196)
Balance - June 30, 2012	\$	967,709	\$	759	\$	336,922	\$1	,305,390

#### 12. RETIREMENT PLAN

ASoP has a 401(k) salary deferral retirement plan available to eligible employees. Participants may make contributions through a salary reduction agreement. ASoP's contribution to the plan is discretionary and based on the approval of the Board of Directions. ASoP contributed \$27,083 and \$27,064 to the plan for the years ended June 30, 2012 and 2011.

#### 13. CONCENTRATIONS OF CREDIT RISK

ASoP maintains its cash balances in several financial institutions located in Portland. The balances in each financial institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. At June 30, 2012 and 2011, uninsured cash balances approximate \$85,000 and \$326,000, respectively.

Credit risk for contributions receivable is concentrated as well because at June 30, 2012, 73% of the balance is from three organizations, and at June 30, 2011, 81% of the balance is from three organizations.

#### 13. CONCENTRATIONS OF CREDIT RISK, Continued

Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

#### 14. FAIR VALUE MEASUREMENTS

Assets and liabilities recorded at fair value in the statement of financial position are categorized based upon the level of judgment associated with the inputs used to measure their fair value. Level inputs are defined as follows:

Level 1: Unadjusted quoted prices in active markets for identical assets and liabilities.

Level 2: Observable inputs other than those included in Level 1, such as quoted market prices for similar assets or liabilities in active markets, or quoted market prices for identical assets or liabilities in inactive markets.

Level 3: Unobservable inputs reflecting management's own assumptions about the inputs used in pricing the asset or liability. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair values requires significant management judgment or estimation.

#### 14. FAIR VALUE MEASUREMENTS, Continued

Fair values of assets measured on a recurring basis at June 30, 2012 and 2011 are as follows:

F	air Value	Level 1		Level 3	
\$	460,596	\$	460,596	\$	-
	332,743		332,743		-
	73,627		73,627		-
	21,082		21,082		-
	373,031		373,031		-
	387,856				387,856
\$	1,648,935	\$	1,261,079	\$	387,856
\$	63,247	\$	63,247	\$	-
	101,427		101,427		-
	120,245		120,245		-
	369,608		369,608		-
	423,605				423,605
\$	1,078,132	\$	654,527	\$	423,605
	\$	332,743  73,627 21,082 373,031 387,856 \$ 1,648,935  \$ 63,247 101,427  120,245 369,608 423,605	\$ 460,596 \$ 332,743    73,627   21,082   373,031   387,856   \$ 1,648,935 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 460,596 \$ 460,596 332,743 332,743 73,627 73,627 21,082 21,082 373,031 373,031 387,856 - \$ 1,648,935 \$ 1,261,079 \$ 63,247 \$ 63,247 101,427 101,427 120,245 120,245 369,608 369,608 423,605 -	\$ 460,596 \$ 460,596 \$ 332,743

Fair values for fixed income, equity securities and mutual funds are determined by reference to quoted market prices and other relevant information generated by market transactions.

Investments held at OCF in pooled funds are valued at the net asset value per unit as provided by OCF trustees. Net asset value is based on fair value of the underlying assets of the funds using quoted market prices when available determined using a market approach. Quoted market prices are not available for certain alternative investment classes, such as limited partnership investments. The valuations for limited partnership investments are based on the net asset value of OCF's ownership interest in the partners' capital which includes assumptions and methods that were prepared by the general partners of the limited partnerships and were reviewed by OCF.

#### 14. FAIR VALUE MEASUREMENTS, Continued

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3 inputs) are as follows:

Beneficial interest in assets held by OCF:

2012			2011
\$	423,605	\$	-
	-		390,000
	3,461		1,193
	(21,014)		50,207
	(18,196)	_	(17,795)
\$	387,856	\$	423,605
	\$	\$ 423,605 - 3,461 (21,014) (18,196)	\$ 423,605 \$ - 3,461 (21,014) (18,196)